

## Account Manager

Full-time / Hybrid / Bath

At Osborne Pike, we are committed to creating brand and packaging design work that works — work that emotionally connects with audiences and has a positive business impact for our clients, our people and the planet.

We work with globally renowned clients including AB InBev, Mondelez, Yakult and Danone Nutricia and have ambitious growth plans to collaborate with more food and drink clients.

We believe that diverse teams create better, more original work. We welcome applicants from all backgrounds, identities and abilities — including those who may not have taken a traditional career path. If there's anything we can do to make the process more accessible or comfortable for you, just let us know at [alexia@osbornepike.co.uk](mailto:alexia@osbornepike.co.uk).

### The role

We're looking for an **Account Manager** to join our growing team in Bath. Someone who loves brands, thrives on collaboration, and can turn complex projects into calm, confident delivery. You'll work with FMCG clients and brands across Europe — helping them grow through design that makes a real impact.

You'll be the connection between our clients and our creative team, making sure that projects run smoothly, strategically and successfully.

### You will:

- Bring energy, clarity and a solutions mindset to every challenge
- Build and nurture strong, trusted client relationships
- Manage projects from brief to delivery, ensuring quality and timing
- Plan and manage resourcing/scheduling between CS and studio team
- Co-ordinate and manage external partners, including freelance resources
- Help shape client strategy and creative briefs that drive commercial growth
- Track budgets, timings and progress and keeping everyone informed
- Spot and develop opportunities within existing accounts and help win new ones
- Champion clear, collaborative communication across the agency

## About you

You're curious, confident and commercially switched-on. You have experience of managing projects in a creative, branding or design environment and you understand what it takes to balance creativity with client goals.

You might be an experienced Account Manager or a rising Account Executive ready to step up. What matters most is your level of organisational instinct, drive to deliver great work and your ability to build genuine relationships. We also welcome applications from those with transferable skills or non-traditional experience.

## You're someone who:

- Communicates clearly, kindly and confidently
- Loves detail and takes pride in being accurate and organised
- Is passionate about creative excellence and client satisfaction
- Believes in teamwork and positive impact
- Enjoys variety and keeps calm when things get busy
- Is enthusiastic about travelling to see clients overseas (mainly Europe)
- Is keen to share ideas and opinions as part of our friendly and inclusive team

## What we offer

We're a **B Corp** and an **Employee-Owned Trust**, which means our people have a real voice, a tangible influence on the way we work and share in our success. We are guided by our values in everything we do, and you'll find a supportive, down-to-earth culture that values openness, initiative and balance.

## You'll enjoy:

- Competitive salary dependent on experience (£28 - £32k)
- Hybrid/remote working with some flexibility (3 days in the office)
- 25 days holiday, your birthday off and bank holidays
- Access to wellbeing support and private health care
- Business & Leisure travel insurance
- Opportunities for growth, learning and professional development
- Employee Ownership bonus and profit share, dependent on business performance
- Social and team events, volunteering days and community initiatives
- A friendly, talented team who enjoy what they do and have fun doing it!

## Inclusion matters

We want everyone to feel they can belong, contribute and grow at Osborne Pike.

We're an equal opportunity employer and all applicants will be considered for employment without attention to ethnicity, religion, sexual orientation, age, gender identity, family or parental status, national origin, veteran, neurodiversity or disability status.

We are happy to make reasonable adjustments during the recruitment process. If you need any support or have questions about accessibility, just email [alexia@osbornepike.co.uk](mailto:alexia@osbornepike.co.uk) — we'll be glad to help.

## How to apply

If this sounds like your kind of place, send your **CV and a short note** telling us why you'd love to join to [hello@osbornepike.co.uk](mailto:hello@osbornepike.co.uk).

Let's create work that works together.